



ZERO Manufacturing, Inc. Standard Terms and Conditions

This document provides highlights of the Standard Terms and Conditions (T&C) under which the ZERO Procurement Department will award business to Suppliers. Please ensure your quote for product includes provisions to meet the T&C below, and all shipment of materials against Purchase Orders you receive match the ZERO Purchase Order specifications exactly.

Suppliers:

All suppliers of production materials and services must complete a Supplier Quality Questionnaire before being awarded business. A copy of your Certification to ISO or AS9100 will expedite our approval process.

Request for Quote (RFQ):

All RFQ submitted must be quoted with the following in mind:

- ZERO PO terms are net 60 days.
- Exceptions to specifications, tolerance, etc must be stated as “exceptions” on your response.
- All standard Quality Clauses (see ZERO Quality Clauses ZG1-ZG29) apply to all material and service buys.
- Flow down requirements must be adhered to. Procurement of MIL-SPEC parts/processes requires adherence to QPL Approved Supplier/Vendor lists if applicable.
- Original manufacturer Certificate of Conformance (C of C) may be required and must be kept in your files for a MINIMUM of 7 years.
- RoHS and DFAR compliance required.
- Quote to supply Chemical & Physical Certifications on all raw materials used in the production of our parts.
- C of C must include heat lot # for traceability to the Chemical & Physical certificates supplied.

Purchase Orders (PO):

A ZERO PO is the controlling document for all buys.

- Any exceptions to the terms, quality clauses and/or specifications must be stated as “exception(s)” on the PO you receive in order to be valid.
- Supplier acknowledgements do not override PO Terms & Conditions.
- Only exceptions taken formally—as part of the PO we send are valid. Deviations by verbal agreement, email or hand written note on PO are NOT binding.
- Quality Clause deviations can only be authorized by the Director of Purchasing or the Director of Quality. Send your request to be released from meeting a general Quality Clause to procurement@zerocases.com.
- Flow down requirements may apply. MIL-SPEC parts or finishes must meet specifications, including QPL Approved Supplier/Vendor lists.
- RoHS, DFAR compliance required. C of C must show heat lot for all raw materials used. Chemical & Physical certificates required for all raw materials.
- Your shipment and invoicing of product against a ZERO Purchase Order automatically commits you to meeting all aspects of the ZERO Purchase Order.

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